# CAPITOL AREA COUNCIL, INC. #564 BOY SCOUTS OF AMERICA CONSOLIDATED FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

**DECEMBER 31, 2022 AND 2021** 

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### **Independent Auditors' Report**

Capitol Area Council, Inc. #564 Boy Scouts of America Austin, Texas

### **Opinion**

We have audited the accompanying consolidated financial statements of Capitol Area Council, Inc. #564, Boy Scouts of America (the Council) which comprise the consolidated statements of financial position as of December 31, 2022 and 2021, and the related consolidated statements of changes in net assets, functional expenses, and cash flows for the years then ended and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Council as of December 31, 2022 and 2021, and the result of its operations and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the consolidated financial statements section of our report. We are required to be independent of the Council and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Council's ability to continue as a going concern within one year after the date that the consolidated financial statements are issued.

### Auditors' Responsibility for the Audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Council's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Council's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control—related matters that we identified during the audit.

Austin, Texas

September 19, 2023

CONSOLIDATED FINANCIAL STATEMENTS

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2022 AND 2021

		Operation	ng Fund	1		Capita	l Fund	
	20	022		2021		2022		2021
ASSETS								
Current Assets								
Cash and Cash Equivalents	\$ 1,	107,161	\$	1,162,840	\$	619,203	\$	747,345
Receivables and Other Assets, Net (Note C)	3	325,659		395,707		-		-
Interfund Loans	(3	325,054)		(325,054)		-		-
Inventory		193,875		238,475				-
Total Current Assets	1,3	301,641		1,471,968		619,203		747,345
Non-Current Assets								
Non-Current Pledges Receivable (Note C)		73,749		73,749		-		-
Other Non-Current Assets (Note E)		-		-		-		-
Property, Buildings, and Equipment, Net (Note D)		-		-	2	1,422,959	2	21,814,805
Long-Term Investments (Notes F and J)								-
Total Non-Current Assets		73,749		73,749	2	1,422,959	2	21,814,805
TOTAL ASSETS	\$ 1,3	375,390	\$	1,545,717	\$ 2	22,042,162	\$ 2	22,562,150
LIABILITIES								
Current Liabilities								
Accounts and Accrued Liabilities	\$	118,783	\$	96,010	\$	138,143	\$	17,100
Custodial Funds	:	566,249		529,367		-		-
Deferred Activity Income	2	248,758		10,805		-		-
Deferred Camp Income		30,784		26,265		-		-
Deferred Other Income		5,495		1,344		-		-
Total Current Liabilities	Ģ	970,069		663,791		138,143		17,100
Total Liabilities		970,069		663,791		138,143		17,100
NET ASSETS								
Net Assets Without Donor Restrictions, Undesignated	(2	257,329)		(235,936)	2	1,047,085	2	21,794,116
Net Assets With Donor Restrictions (Note H)		662,650		1,117,862		856,934		750,934
Total Net Assets	4	105,321		881,926	2	1,904,019	2	22,545,050
TOTAL LIABILITIES AND NET ASSETS	\$ 1,3	375,390	\$	1,545,717	<u>\$</u> 2	2,042,162	\$ 2	22,562,150

	Endowr	nent Fund			Total	All Fu	nds
2	022	2	2021		2022		2021
\$	719,738	\$	857,539	\$	2,446,102	9	3,767,724
	-		-		325,659		395,707
	325,054		325,054		-		-
			-		193,875	_	238,475
1,0	044,792	1	,182,593		2,965,636		3,401,906
	-		-		73,749		73,749
	357,166		455,558		357,166		455,558
4-	-		-		21,422,959		21,814,805
	330,836		7,498,419		7,330,836	_	27,498,419
17,0	688,002	27	7,953,977	3	39,184,710	_	49,842,531
\$ 18,	732,794	\$ 29	0,136,570	\$ 4	42,150,346	=	\$ 53,244,437
\$	27	\$	-	\$	256,953	9	\$ 113,110
	-		-		566,249		529,367
	-		-		248,758		10,805
	-		-		30,784		26,265
	- 27				5,495	_	1,344
	27				1,108,239	_	680,891
	27				1,108,239	_	680,891
15,	132,783	25	5,537,053	3	35,922,539		47,095,233
	599,984		3,599,517		5,119,568		5,468,313
	732,767		9,136,570		11,042,107		52,563,546
	732,794	\$ 29	9,136,570		12,150,346	9	5 53,244,437

# CAPITOL AREA COUNCIL, INC. #564

# BOY SCOUTS OF AMERICA CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

Endowment

Capital

Operating

Endowment

Capital

Operating

2022

2021

	Fund	pu	Fr	Fund	Fund		Total	tal	Fund	F	Fund	Fund		Total	
NET ASSETS WITHOUT DONOR RESTRICTIONS Direct Surport															
Friends of Scouting	9	694,312	\$	'	8	'	~	694,312	\$ 720,890	\$	'	\$	۰	720,890	06
Special Events	3	316,873		•				316,873	243,975	16	1			243,975	75
Less: Cost of Direct Benefit	(2	(208,469)		•		,	9	(208,469)	(135,110)	<u> </u>	•		,	(135,110)	10)
Net Special Events		108,404		1		  -		108,404	108,865		1		  •	108,865	65
Foundations and Trusts		62,020		1				62,020	105,488	~	1			105,488	88
Other Direct Contributions		34,877		11,351		ı		46,228	67,473		1	28,200	00	95,673	73
Total Direct Support	∞	899,613		11,351				910,964	1,002,716		1	28,200	   <sub>8</sub>	1,030,916	16
Indirect Support United Way		1,798		1		ı		1,798	3,062	0)	1			3,062	62
Other Indirect				-				1	2,129	0	•		-	2,129	29
Total Indirect Support		1,798		1				1,798	5,191		'		  -	5,191	91
Revenues Supply Sales	∞	886,205		ı			33	886,205	790,289	2	,			790,289	68
Less: Cost of Goods Sold	(5	(557,235)		1		ı	٣	(557,235)	(503,557)	(,	1		1	(503,557)	57)
Net Supply Sales	3	328,970		1		  -	0.7	328,970	286,732		1		 	286,732	32
Product Sales	1,5	1,552,621		1			1,5	,552,621	1,201,664	_	1			1,201,664	64
Less: Cost of Goods Sold	(5	(541,575)		•		,	3.0	(541,575)	(422,447)	(,	•		,	(422,447)	47)
Less: Commissions Paid	(5	(512,364)		٠		٠	;)	(512,364)	(383,996)	(6	1		-    -	(383,996)	(96
Net Product Sales	4	498,682		•			7	498,682	395,221		1		  -	395,221	21
Camping	∞	830,644		1			•	830,644	702,633		1			702,633	33
Activities	2	236,801		•		,		236,801	325,041		•		,	325,041	41
Investment Return, Net															
of \$149,603 and \$123,693 of Expenses	6	971,624		(59,170)	(6,084,243)	,243)	(5,	(5,171,789)	890,483		374,483	1,841,334	34	3,106,300	00
Other	1	146,128		8,369				154,497	734,738	~	•		·	734,738	38
Total Revenues	3,0	3,012,849		(50,801)	(6,084,243)	,243)	(3,	(3,122,195)	3,334,848		374,483	1,841,334	34	5,550,665	65
Net Assets Released from Restrictions (Note I)	9	623,924		'		'   		623,924	317,666		'		  - 	317,666	99
Total Support and Revenues	4,5	4,538,184		(39,450)	(6,084,243)	,243)	(1,;	(1,585,509)	4,660,421		374,483	1,869,534	34	6,904,438	38

The accompanying notes are an integral part of these consolidated financial statements.

Expenses and Losses Program Services	3,947,761	801,641	81	4,749,483	4,044,483	840,644	5,125	4,890,252
Supporting Services Management and General	218,094	6,940	∞	225,042	279,148	8,161	125	287,434
Fundraising	304,898	27,794	2	332,694	293,977	33,254	503	327,734
Total Supporting Services	522,992	34,734	10	557,736	573,125	41,415	628	615,168
Charter and National Service Fee	83,820			83,820	72,887			72,887
Contibution to Settlement Trust	1	1	4,196,142	4,196,142	1	1	1	1
Total Expenses and Losses	4,554,573	836,375	4,196,233	9,587,181	4,690,495	882,059	5,753	5,578,307
INCREASE (DECREASE) IN NET ASSETS WITHOUT DONOR RESTRICTIONS	(16,389)	(875,825)	(10,280,476)	(11,172,690)	(30,074)	(507,576)	1,863,781	1,326,131
NET ASSETS WITH DONOR RESTRICTIONS								
Ducci Support Capital Campaign	,	106,000	1	106,000	,	140,259	,	140.259
Special Events		1	1		213,634		1	213,634
Foundations and Trusts	•	1	1	•	1	25,000	•	25,000
Friends of Scouting	126,408	1	1	126,408	331,757	•	•	331,757
Other Direct Contributions	42,300	1	36,388	78,688	4,823	26,226	28,763	59,812
Net Direct Support	168,708	106,000	36,388	311,096	550,214	191,485	28,763	770,462
Revenue								
Gain or Loss on Investments		1	(35,921)	(35,921)	1	1	180,033	180,033
Total Revenue	1	1	(35,921)	(35,921)	1	1	180,033	180,033
Net Assets Released from Restrictions (Note I)	(623,924)		1	(623,924)	(317,666)	1	1	(317,666)
INCREASE (DECREASE) IN NET ASSETS WITH DONOR RESTRICTIONS	(455,216)	106,000	467	(348,749)	232,548	191,485	208,796	632,829
INCREASE (DECREASE) IN TOTAL NET ASSETS	(471,605)	(769,825)	(10,280,009)	(11,521,439)	202,474	(316,091)	2,072,577	1,958,960
NET ASSETS, BEGINNING OF YEAR Net Assets Without Donor Restrictions	(235,940)	21,794,116	25,537,053	47,095,229	(200,866)	22,272,175	23,697,789	45,769,098
Net Assets With Donor Restrictions	1,117,866	750,934	3,599,517	5,468,317	885,318	559,449	3,390,721	4,835,488
TOTAL NET ASSETS, BEGINNING OF YEAR	881,926	22,545,050	29,136,570	52,563,546	684,452	22,831,624	27,088,510	50,604,586
Transfers (Unrestricted)	(5,000)	128,794	(123,794)	1	(5,000)	29,517	(24,517)	1
NET ASSETS, END OF YEAR Net Assets Without Donor Restrictions	(257,329)	21,047,085	15,132,783	35,922,539	(235,940)	21,794,116	25,537,053	47,095,229
Net Assets With Donor Restrictions					$^{-}$			
TOTAL NET ASSETS, END OF YEAR	\$ 405,321	\$ 21,904,019	\$ 18,732,767	\$ 41,042,107	\$ 881,926	\$ 22,545,050	\$ 29,136,570	\$ 52,563,546

The accompanying notes are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

2022

Combined Program Management Services & General Fundraising Totals **Employee Compensation** 2,029,619 Salaries 43,430 174,318 2,247,367 **Employee Benefits** 441,571 9,941 39,903 491,415 Payroll Taxes 145,611 3,157 12,671 161,439 Employee Related Expenses 34 34 **Total Employee Compensation** 2,616,835 56,528 226,892 2,900,255 Other Expenses Conferences and Meetings 42,285 883 3,544 46,712 Insurance 132,888 1,590 6,382 140,860 Occupancy 419,634 3,635 17,412 440,681 Other Expenses 30,163 37,520 10,436 78,119 Postage and Shipping 4,652 64 1,542 6,258 Printing and Publications 6,598 710 150 7,458 Professional Fees 105,168 4,121 189,897 80,608 Recognition Awards 112,754 264 1,306 114,324 9,615 13,669 Rent and Maintenance of Equipment 191,984 215,268 175 702 Specific Assistance to Individuals 52,142 53,019 706 13,780 Supplies 323,775 338,261 Telephone 35,720 38,934 641 2,573 Travel 86,169 1,087 91,619 4,363 1,519,372 162,058 79,980 1,761,410 Total Other Expenses

4,136,207

613,276

4,749,483

218,586

6,456

225,042

306,872

25,822

332,694

4,661,665

645,554

5,307,219

**Expenses Before Depreciation** 

**Total Functional Expenses** 

Depreciation

2021

Progran	 n	Management	2021	Combined
Service		& General	Fundraising	Totals
5011100			1 unurumg	
\$ 2,119,	226	\$ 44,815	\$ 179,878	\$ 2,343,919
524,	265	12,004	48,182	584,451
84,	494	1,514	6,076	92,084
	310	8	30	348
2,728,	295	58,341	234,166	3,020,802
9,	467	147	592	10,206
126,	307	1,435	5,760	133,502
524,	308	3,492	14,018	541,818
29,	241	40,105	6,763	76,109
10,	115	82	2,100	12,297
10,	271	18,230	221	28,722
60,	904	147,090	11,907	219,901
94,	949	241	1,163	96,353
186,	775	9,240	14,531	210,546
50,	587	46	183	50,816
304,	249	481	1,701	306,431
45,	760	802	3,218	49,780
56,	471	602	2,415	59,488
1,509,	404	221,993	64,572	1,795,969
4,237,	699	280,334	298,738	4,816,771
652,	553	7,100	28,996	688,649
¢ 4000	252	¢ 207.424	¢ 227.724	¢ 5505420
\$ 4,890,	<i>L</i> 3 <i>L</i>	\$ 287,434	\$ 327,734	\$ 5,505,420

### CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2022 AND 2021

		Operatio	ıg Fu	nd		Capita	al Fund		
		2022		2021		2022		2021	
CASH FLOWS FROM OPERATING ACTIVITIES									
Change in Net Assets	\$	(471,605)	\$	202,474	\$	(769,825)	\$	(316,091)	
Adjustments to Reconcile Change in Net Assets to Net Cash									
Provided (Used) by Operating Activities									
Depreciation		-		-		645,554		688,649	
Provision for Uncollectible Accounts		-		-		-		-	
Net Unrealized and Realized (Gains) Losses on Investments		-		-		-		-	
Donation of Equipment		-		-		-		-	
Contributions of Cash - With Restriction		-		-		-		-	
Transfers		(5,000)		(5,000)		128,794		29,517	
Change in Interfund Accounts		-		-		-		-	
(Increase) Decrease in Receivables and Other Assets		70,048		(75,643)		-		-	
(Increase) Decrease in Inventory		44,600		52,199		-		-	
Increase (Decrease) in Accounts and Other Payables		269,396		(49,665)		121,043		(7,091)	
Increase (Decrease) in Custodial Funds		36,882		(148,543)		-		-	
NET CASH PROVIDED (USED) BY OPERATING									
ACTIVITIES		(55,679)		(24,178)		125,566		394,984	
CASH FLOWS FROM INVESTING ACTIVITIES									
Proceeds From Sales of Investments		_		_		_		_	
Purchases of Investments		_		_		_		_	
Purchases of Equipment and Improvements		_		_		(253,708)		(97,687)	
NET CASH PROVIDED (USED) BY INVESTING						(233,700)		(27,007)	
ACTIVITIES		_		_		(253,708)		(97,687)	
ACTIVITES						(233,700)		(57,007)	
CASH FLOWS FROM FINANCING ACTIVITIES									
Contributions of Cash - With Restriction						_		-	
NET CASH PROVIDED (USED) BY FINANCING									
ACTIVITIES									
NET INCREASE (DECREASE) IN CASH AND CASH									
EQUIVALENTS		(55,679)		(24,178)		(128,142)		297,297	
EQUIVALENTS		(33,077)		(27,170)		(120,172)		271,271	
CASH AND CASH EQUIVALENTS, BEGINNING OF									
YEAR	1	,162,840		1,187,018		747,345		450,048	
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 1	,107,161	\$	1,162,840	\$	619,203	\$	747,345	
CUDDI EMENTAL DATA									
SUPPLEMENTAL DATA	¢		ø		ď		ø		
Interest Paid	<b>3</b>		\$		<b>D</b>		2		
Taxes Paid	\$		\$		\$		\$	-	

	Endowmer	nt Fund	Total All	l Funds
	2022	2021	2022	2021
\$	(10,280,009)	\$ 2,072,577	\$ (11,521,439)	\$ 1,958,960
	-	-	645,554	688,649
	5,988,447	(2,170,970)	5,988,447	(2,170,970)
	-	-	-	-
	(36,388)	(28,763)	(36,388)	(28,763)
	(123,794)	(24,517)	-	-
	-	-	-	-
	98,392	(83,383)	168,440	(159,026)
	-	-	44,600	52,199
	27	-	390,466	(56,756)
			36,882	(148,543)
	(4,353,325)	(235,056)	(4,283,438)	135,750
	5,787,140	1,007,446	5,787,140	1,007,446
	(1,608,004)	(918,108)	(1,608,004)	(918,108)
	(1,000,001)	(510,100)	(253,708)	(97,687)
			(200,700)	(57,007)
	4,179,136	89,338	3,925,428	(8,349)
	36,388	28,763	36,388	28,763
	36,388	28,763	36,388	28,763
	(137,801)	(116,955)	(321,622)	156,164
	857,539	974,494	2,767,724	2,611,560
\$	719,738	\$ 857,539	\$ 2,446,102	\$ 2,767,724
¢.		¢	¢	¢
\$		\$ -	\$ -	\$ -
\$		\$ -	\$ -	\$ -

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

### NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### **Nature of Organization**

The Capitol Area Council, Inc. #564, Boy Scouts of America (the Council) provides service to young men ages 7 to 21 and young women ages 8 to 21 in the Counties of Bastrop, Blanco, Burnet, Caldwell, DeWitt, Fayette, Gillespie, Gonzales, Hays, Lavaca, Lee, Llano, Mason, Travis, and Williamson. The Council has six camping facilities. The Council is a not-for-profit organization devoted to promoting, within the territory covered by the charter from time to time granted it by the Boy Scouts of America and in accordance with the congressional program, the ability of boys and young men and women to do things for themselves and others, training them in Scoutcraft, and teaching them patriotism, courage and self-reliance, and kindred virtues, using the methods which are now in common use by the Boy Scouts. The Council delivered the Scouting program to 16,142 youth members in 2022.

On December, 19, 1973, the Tom Wooten Trust was created as a Texas nonprofit corporation exempt under Section 501(c)(3) of the Internal Revenue Code of 1986. The Council has control of the Tom Wooten Trust. The trust was formed to provide support for the operating and capital expenditure needs of Boy Scouts of America, Capitol Area Council youth programs.

On February 19, 2004, the Council organized the CAC/BSA Griffith League Conservation Holdings, Inc. (Holdings) as a subsidiary. Holdings is a Texas nonprofit corporation and is exempt under Section 501(c)(3) of the Internal Revenue Code of 1986. The Board of Directors of Holdings is composed of officers in the Council. Holdings was formed to sell conservation easements on the Griffith League Ranch, which is a 4,848 acre Bastrop County ranch owned by the Council. At December 31, 2022 and 2021, Holdings did not have any assets, liabilities, net assets, revenues, or expenses.

### **Mission and Programs**

The mission of the Boy Scouts of America is to prepare young people to make ethical and moral choices over their lifetime by instilling in them the values of the Scout Oath and Law.

The Council's programs are classified as follows:

<u>Tiger Scouts</u> - One year, family-oriented program for a group of teams, each consisting of a first-grade (or 7-year-old) boy and an adult partner (usually a parent). A Tiger den is part of the Cub Scout pack.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

# NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Cub Scouts</u> - A family and community-centered approach to learning citizenship, compassion, and courage through service projects, ceremonies, games, and other activities promoting character development and physical fitness. Cub Scouts develops ethical decision-making for boys in the second through fifth grades (or who are 8, 9, and 10 years old). Fourth and fifth-grade (or 10-year-old) boys are called Webelos Scouts (We'll Be Loyal Scouts) and participate in more advanced activities that begin to prepare them to become Boy Scouts. Cub Scouting's emphasis is on quality programs at the local level, where boys and families are involved. Beginning in 2018, Cub Scouting will be made available to girls in the Council's service area.

Boy Scouting - A program for boys 11 to 17. With the Scout Oath and Scout Law as guides, and the support of parents and religious and neighborhood organizations, Scouts develop an awareness and appreciation of their role in their community and become well-rounded young men through the advancement of the program. Scouts progress in rank through achievements, gain additional knowledge and responsibilities, and earn merit badges that introduce a lifelong hobby or rewarding career.

<u>STEM Scouting</u> - This is a program for boys and girls from ages 8 to 20 that uses experiential activities and interaction with science, technology, engineering and mathematics professionals to help young people grow in character and skills as they explore their curiosity about STEM. The program is designed to expose young people to future career opportunities in STEM as well as be challenging, thought-provoking and, most importantly, fun.

<u>Venturing</u> - Provides experiences to help young men and women, ages 14 (or 13 with completion of the eighth grade) through 20, become mature, responsible, caring adults. Young people learn leadership skills and participate in challenging outdoor activities, including having access to Boy Scout camping properties, a recognition program, and Youth Protection training.

<u>Learning for Life</u> - Program to enable young people to become responsible individuals by teaching positive character traits, career development, leadership, and life skills so they can make ethical choices and achieve their full potential.

The Council's website address is www.bsacac.org.

### **Principles of Consolidation**

Capitol Area Council has voting control over and an economic interest in the Tom Wooten Trust Fund (the Trust), which results in the accounts of the Trust being consolidated with those of the Council in the accompanying consolidated financial statements. All intercompany balances and transactions have been eliminated in this consolidation. Capitol Area Council and the Trust are hereinafter collectively referred to as the Council.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

# NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Fund Accounting**

To ensure observance of limitations and restrictions placed on the use of available resources, the accounts of the Council are maintained in accordance with the principles of fund accounting. Under such principles, resources for various purposes are classified for accounting and reporting purposes into funds that are in accordance with specified activities or objectives.

The Council also prepares consolidated financial statements in accordance with the Financial Accounting Standards Board (FASB) standards for not-for-profit organizations (Accounting Standards Codification (ASC) 958-205 and subsections). Under these standards, the Council is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions. In addition, the Council is required to present a Statement of Cash Flows.

The consolidated financial statements of the Council have been prepared on the accrual basis using the following fund groups:

<u>General Operating Fund</u> - The general operating fund is used to account for the Council's operating activities.

<u>Capital Fund</u> - The capital fund is used to account for property, building, equipment, and legally restricted cash that is to be expended for property, buildings, and equipment and related debt payments.

<u>Endowment Fund</u> - Funds used to account for the assets, designated by the Board, in the Tom Wooten Trust, the Scott Trust, the Capitol Area Council Boy Scout Trust, and the Dell Endowment. The Board has designated that in perpetuity the principal shall be invested and the income only be used. (See Note F)

### **Basis of Accounting**

The consolidated financial statements of the Council have been prepared on the accrual basis of accounting in accordance with the accounting principles generally accepted in the United States. Accordingly, the accounts of the Council are reported in the following net asset categories:

**Net Assets Without Donor Restrictions** - net assets without donor restrictions represent available resources other than donor-restricted contributions. These resources may be expended at the discretion of the Executive Board.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

# NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

**Net Assets With Donor Restrictions** - net assets with donor restrictions represent contributions that are restricted by the donor as to purpose or time of expenditure and also include accumulated investment income and gains on donor-restricted endowment assets that have not been appropriated for expenditure.

### **Use of Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Management believes that these estimates and assumptions provide a reasonable basis for the fair presentation of the consolidated financial statements.

### **Cash and Cash Equivalents**

Cash equivalents consist of short-term, highly liquid investments which are convertible into cash within ninety days of purchase.

### **Concentration of Credit Risk**

Financial instruments that potentially subject the Council to credit risk consist principally of cash at financial institutions and investments. At times, the balance in cash accounts may be in excess of FDIC insurance limits. Management continuously monitors the Council's balances at financial institutions and invests excess operating cash in short-term investments. At December 31, 2022, there was \$1,722,750 in funds in excess of FDIC insured limits.

### **Interfund Loans**

At December 31, 2022 and 2021, the Council had \$325,054 due to Endowment Fund from Operating Fund.

### **Accounts Receivable**

Accounts receivable are recorded primarily for product sales stated at estimated realizable value. An allowance for doubtful accounts is based on an analysis of expected collection rates determined from experience. No allowance for doubtful accounts was considered necessary at December 31, 2022 and 2021.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

# NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Inventory**

Inventory consists of Scouting and other items available for resale and is stated at lower of average cost or net realizable value.

### Property, Buildings, and Equipment

Property, buildings, and equipment acquired by purchase are stated at cost, and donated assets are recorded at the estimated fair value at the time of donation. Such donations are reported as unrestricted support unless the donor has restricted the asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. The Council's capitalization policy is to capitalize all fixed assets greater than \$1,000. Improvements or betterments of a permanent nature are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred. The costs of assets retired or otherwise disposed of, and the related accumulated depreciation, are eliminated from the accounts in the year of disposal. Gains or losses resulting from property disposals are credited or charged to operations currently.

Property, buildings, and equipment are depreciated using the straight-line method over the estimated useful lives of the assets as follows:

Buildings and improvements 30-40 years Furniture and equipment 5-10 years Vehicles and aquatics 4 years

Construction in progress represents costs incurred on the construction of assets that have not been completed or placed in service as of the end of the year.

Impairment of Long-Lived Assets - The Council reviews long-lived assets, including property and equipment and intangible assets for impairment whenever events or changes in business circumstances indicate that the carrying amount of an asset may not be fully recoverable. An impairment loss would be recognized when the estimated future cash flows from the use of the asset and its fair value are less than the carrying amount of that asset. The Council has not recognized any impairment of long-lived assets during 2022 and 2021.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

# NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Investments**

Investments consist primarily of assets invested in marketable equity and debt securities, and money-market funds. The Council accounts for investments in accordance with the FASB standard for investments held by not-for-profit organizations (ASC 958-320 and subsections). This standard requires that investments in equity securities with readily determinable fair values and all investments in debt securities be measured at fair value in the Consolidated Statements of Financial Position. Fair value of marketable equity and debt securities is based on quoted market prices. The realized and unrealized gain or loss on investments is reflected in the Consolidated Statements of Changes in Net Assets.

Investments are exposed to various risks such as significant world events, interest rate, credit, and overall market volatility risks. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the fair value of investments will occur in the near term and that such changes could materially affect the amounts reported in the Consolidated Statements of Financial Position. See also Notes F and G.

### **Investment Policy**

The Council's board has appointed a standing Investment Committee which meets regularly and oversees the management of the long-term investments in accordance with the Investment Policy Statement. The primary objective of the Investment Policy Statement is long-term capital appreciation to provide for growth and future income. The policy specifies the investment goals, the Council's tolerance for risk, the diversified asset allocation strategy, and the investment monitoring and control procedures.

The Council has determined that it is not subject to the Uniform Prudent Management of Institutional Funds Act of 2006.

A summary of investments as of December 31, 2022 and 2021, is presented in Notes E and I.

The following schedule summarizes the investment return in the Consolidated Statements of Changes in Net Assets for the years ended December 31, 2022 and 2021:

2022	2021
\$ 912,454	\$ 1,264,966
(5,988,447)	2,170,970
(131,717)	(149,603)
\$ (5,207,710)	\$ 3,286,333
	\$ 912,454 (5,988,447) (131,717)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

# NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The above investment return is classified in the Consolidated Statements of Changes in Net Assets as follows:

	2022	2021
Without Donor Restrictions	\$ (5,171,789)	\$ 3,106,300
With Donor Restrictions	(35,921)	180,033
	\$ (5,207,710)	\$ 3,286,333

### **Investment Earnings Spending Policy**

The Council has a board-approved total return spending policy that allows the Operating Fund to receive and recognize investment earnings originating from the Endowment Fund. As of December 31, 2022, the board-approved spending policy was 5.85% of the prior 12 quarters average market value.

In early 2015, the Council received funds from the sale of water rights at Griffith League Ranch and from litigation related to fires in the Bastrop area. These funds were invested over the course of 2015 into diversified non-trust investments following the Council's Investment Policy. The Council's board approved a spending policy for the new funds based on 3% of their average quarterly market value, specifying that after the accounts have been in existence for 12 quarters, the value will be measured as of the prior 12 quarters. From that distribution amount, 55% is to go to the Operating Fund and 45% to the Capital Fund.

### **Revenues Recognition**

The Council receives revenue from grants, public support, and various fundraising events. Such revenues are recorded as support as these are considered earned. Expenses are recorded when incurred regardless of when paid. Deferred revenue represents advance receipts for future events and activities.

### **Pledges Receivables and Contributions**

Pledges receivable for contributions are recognized upon notification of a donor's unconditional promise to give to the Council. Unconditional promises to give that are expected to be collected in less than one year are measured at net realizable value because that amount results in a reasonable estimate of fair value in accordance with the *Contributions Received* section of the FASB ASC. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and are reported in the Consolidated Statements of Changes in Net Assets as assets released from restrictions.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

# NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Contributed Nonfinancial Assets**

Donated land, buildings, equipment, investments, and other noncash donations are recorded as contributions at their fair market value at the time of donation. The Council reports donations as unrestricted support, unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets must be used, and gifts of cash and other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long these long-lived assets must be maintained, the Council reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Donated services that do not require specialized skills or enhance nonfinancial assets are not recorded in the accompanying consolidated financial statements because no objective basis is available to measure the value of such services. A substantial number of volunteers have donated significant amounts of their time to the Council's program services and its fundraising campaigns, the value of which is not recorded in the accompanying consolidated financial statements.

### **Functional Expenses**

The costs of providing the various programs and supporting services have been summarized on the Consolidated Statements of Changes in Net Assets on a functional basis. Most expenses can be directly allocated to one of the programs or supporting functions. Certain categories of expenses are attributed to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses in this category include occupancy, depreciation, office expenses, insurance, salaries and wages of support personnel, including the Scout executive's, accounting, information technology personnel, and payroll taxes. The basis of allocation of these expenses is the result of a time study of staff performed every three years. The percentage of time allocated to each of the programs and the supporting functions is based on the average of the results of two separate studies and is applied to the expenses that are allocated. In accordance with the policy of the National Council of the Boy Scouts of America (the "National Council"), the payment of the charter fee to the National Council is not allocated as a functional expense. The consolidated financial statements report expenses by function in the Consolidated Statements of Functional Expenses.

### Advertising

Advertising costs are charged to operations in the period in which the advertisement is placed. Advertising for 2022 and 2021 amounted to \$38,896 and \$41,740 respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

# NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Custodial Accounts**

Custodial accounts represent amounts held by the Council as custodian for registration fees for member units, amounts on deposit for affiliated Scouting associations for their future use, and amounts on deposit by member units for purchases of uniforms and supplies.

### **Income Taxes**

The Council is a not-for-profit organization that is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and a comparable state law as a charitable organization whereby only unrelated business income, as defined by Section 509(a)(1) of the Code, is subject to federal income tax. The Council currently has no unrelated business income. Accordingly, no provision for income taxes has been recorded.

The Council adopted the provisions of the FASB standard on *Accounting for Uncertainty in Income Taxes* (ASC 740-10-25). Under this standard, an organization shall initially recognize the financial statement effects of a tax position when it is more likely than not, based on the technical merits, that the position will be sustained upon examination. The Council does not believe there are any material uncertain tax positions and, accordingly, it will not recognize any liability for unrecognized tax benefits. For the year ended December 31, 2022, there were no interest or penalties recorded or included in the consolidated financial statements. The Council's income tax returns are subject to examination by federal and local authorities. The tax returns for the years ended December 31, 2019, and thereafter remain subject to examination by the Internal Revenue Service.

### Fair Value Measurement

Generally accepted accounting principles establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

- Level 1 Quoted prices in active markets for identical securities.
- Level 2 Other significant observable inputs (including quoted prices for similar securities, interest rates, prepayment spreads, credit risk, etc.).
- Level 3 Significant unobservable inputs (including the Council's own assumptions) in determining the fair value of investments.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

# NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The inputs and methodologies used for valuing the Council's financial assets and liabilities are not indicators of the risks associated with those instruments.

The following methods and assumptions were used to estimate the fair values of the assets in the tables in Note G:

### Level 1: Fair Value Measurements

Investments in Securities

The fair value of the Council's investments in marketable equity and debt securities is based on quoted market prices.

### **Level 2: Fair Value Measurements**

Charitable Remainder Trust & Life Insurance/IRA Donation

The fair value of the Council's interest in the Charitable Remainder Trust and the designation as a beneficiary in the life insurance and IRA accounts have been estimated by discounting expected cash inflows to their present value. The discount rate used is the Applicable Federal Rate of 2.6 percent.

### Real Estate

The fair value of the real estate is based on current assessed values for property tax purposes.

### **Revenue Recognition**

Revenue from Exchange Transactions: The Council recognizes revenue in accordance with FASB Accounting Standards Update (ASU) 2014-09, *Revenue from Contracts with Customers*, as amended. ASU 2014-09 applies to exchange transactions with customers that are bound by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition. The Council records the following exchange transaction revenue in its Consolidated Statements of Changes in Net Assets for the years ending December 31, 2022 and 2021:

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

# NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Scout Shop and Trading Post Sales - The Council operates a Scout Shop in its Service Center and various Trading Posts at its summer camps, which sell Scouting-related merchandise on a retail basis to customers. The performance obligation is the delivery of the good to the customer. The transaction price is established by the Council based on retail prices suggested by the suppliers. As each item is individually priced, no allocation of the transaction price is necessary. The Council recognizes revenue as the customer pays and takes possession of the merchandise. Some merchandise is sold with a right of return. If probable customer returns exist at the end of an accounting period, the Council estimates and records in its consolidated financial statements a liability for such returns, which offsets revenue. No liability for probable customer returns was considered necessary as of December 31, 2022 and 2021.

Product Sales - To help Scout packs and troops raise the money they need to fund programs and activities throughout the year, the Council participates in the Trail's End Popcorn program. Scout packs and troops purchase popcorn from the Council, which they then resell to customers. The Scout pack and troops earn a commission of 33% on each sale they make, which may be used to offset the price of the popcorn they purchase from the Council. The popcorn sales sale also helps the Council raise money in support of its programs. Popcorn sales to Scout units start in the fall of each year, with the units placing their orders online through the Trail's End website. The price the Scout unit pays for the popcorns established by the Council, and each item is individually priced, so no allocation of the transaction price is required. Many BSA units are allowed to purchase popcorn "on account" with payment due at a later date. Per FASB ASU 2014-09, the Council is required to assess the probability of collecting these accounts receivable in order to determine whether there is a substantive transaction between the council and the unit. In making this collectability assessment, the Council exercises judgment and considers all facts and circumstances, including its knowledge of the customer. The Council uses the Trail's End website to track and manage unit accounts receivable. With popcorn sales, the performance obligation is delivery of the product, which is fulfilled by the Council at predetermined times and locations. Revenue recognition occurs when the product has been delivered. The Council presents separately in its Consolidated Statements of Changes in Net Assets gross revenues from popcorn sales, cost of goods sold, and unit commissions (retained by or paid to the unit).

Scout Units have the right to return to the Council any unsold product, subject to a return-by date of December 31, 2022. As of December 31, 2022 and 2021, no probable returns existed. Accordingly, no liability for probable customer returns was considered necessary.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

# NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Camping and Activity revenue - The Council conducts program-related experiences such as Day Camps, Day Hikes, Weekend Overnights, Camporees, and Summer Camps where the performance obligation is delivery of the program. Fees for camps and activities are set by the Council. For resident camps, fees include program supplies, meals, lodging, recognition items, staffing, and facility costs. As is customary, these items are not separately priced and are therefore considered to be one performance obligation. Activities such as the National Scout Jamboree may include a transportation component in the transaction price. Some special camp programs do incur additional fees (shooting sports, for example), which are separately priced. BSA activities such as Wood Badge may involve program supplies, recognition items, and meals, and are also considered to be one performance obligation. Fees collected in advance of delivery of the camp or activity are initially recognized as liabilities (deferred revenue) and are only recognized in the Consolidated Statements of Changes in Net Assets after delivery of the program has occurred.

Special fundraising event revenue - The Council conducts special events in which a portion of the gross proceeds paid by the participant represents payment for the direct cost of the benefits received by the participant at the event— the exchange component, and a portion represents a contribution to the Council. Unless a verifiable objective means exists to demonstrate otherwise, the fair value of meals and entertainment provided at special events is measured at the actual cost to the Council. The contribution component is the excess of the gross proceeds over the fair value of the direct donor benefit. The direct costs of the special events, which ultimately benefit the donor rather than the Council, are recorded as costs of direct donor benefits in the Consolidated Statements of Changes in Net Assets. The performance obligation is delivery of the event, which is usually accompanied by a presentation. The event fee is set by the Council. FASB ASU 2014-09 requires allocation of the transaction price to the performance obligation(s). Accordingly, the Council separately presents in its Consolidated Statements of Changes in Net Assets the exchange and contribution components of the gross proceeds from special events. Special event fees collected by the Council in advance of its delivery are initially recognized as liabilities (deferred revenue) and recognized as special event revenue after delivery of the event. For special event fees received before year-end for an event to occur after year-end, the Council follows AICPA guidance where the inherent contribution is conditioned on the event taking place and is therefore treated as a refundable advance along with the exchange component.

Other revenue consists primarily of rent revenue and is recognized on a monthly basis as earned.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

# NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### **Accounting Pronouncements Adopted**

Effective January 1, 2022, the Council adopted the provisions of FASB ASC Topic 842 (ASU 2016-02), *Leases*. ASC 842 requires that a lease liability and related right-of-use-asset representing the lessee's right to use or control the asset be recorded on the consolidated statement of financial position upon the commencement of all leases, except for those with a lease term of twelve months or less. Leases are classified as either finance leases or operating leases. There was no significant impact to the consolidated financial statements upon adoption of ASC 842.

Effective January 1, 2022, the Council adopted the provisions of FASB ASU 2020-07, Not-for-Profit Entities (Topic 958) Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets. The amendments in this ASU apply to nonprofit organizations that receive contributed nonfinancial assets (also referred to as gifts-in-kind) and address presentation and disclosure of those contributed nonfinancial assets. The term "nonfinancial assets" includes fixed assets (such as land, buildings, and equipment), use of fixed assets or utilities, materials and supplies, intangible assets, cryptocurrency, services, and unconditional promises of those assets. Under ASU 2020-07, organizations must present gifts-in-kind as a separate line item in the consolidated statement of changes in net assets, apart from gifts of cash and other financial assets. In addition to this presentation requirement, the gifts-in-kind must be further broken down into categories (fixed assets, supplies, contributed services, etc.) in the notes to the consolidated financial statements. For each category of contributed nonfinancial assets recognized in the consolidated financial statements, further footnote disclosures are required under the ASU, including whether the gifts-in-kind were sold or used, among other disclosures. The provisions of ASU 2020-07 must be applied on a retrospective basis (meaning that all periods presented in comparative financial statements must reflect the requirements of the new standard). Adoption of this standard had no effect on its net assets for the years ending December 31, 2022 and 2021.

### **Subsequent Events**

Management of the Council has evaluated subsequent events for disclosure through the date of the Independent Auditors' Report, the date the consolidated financial statements were available to be issued.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

### NOTE B - LIQUIDITY AND AVAILABILITY OF FUNDS

The Council's financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the Consolidated Statement of Financial Position date, are as follows:

	2022	2021
Cash - Operating Fund	\$ 1,107,161	\$ 1,162,840
Receivables and Other Assets - Operating Fund	399,408	469,456
Appropriation from quasi-endowment for		
general expenditure in subsequent year	647,199	543,154
Total financial assets as of year end	2,153,768	2,175,450
Custodial Funds	(566,249)	(529,367)
Receivables expected to be collected in subsequent year	(73,749)	(73,749)
Net Assets With Donor Restrictions	(662,646)	(1,117,862)
Less net assets with purpose restrictions to be met in		
less than a year	545,481	62,294
Total financial assets available to meet general		
expenditures within the next 12 months	\$ 1,396,605	\$ 516,766

The Council's endowment funds consist of donor-restricted endowments and a quasi-endowment. Income from donor-restricted endowments is restricted for specific purposes and, therefore, is not available for general expenditure. As described in Note F, the quasi-endowment has a spending rate of a fixed percentage of twelve quarters average of market valuation. \$647,199 and \$543,154 of appropriations from the quasi-endowment will be available within the next 12 months as of December 31, 2022 and 2021, respectively.

As part of the Council's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Council invests cash in excess of daily requirements in short-term investments. Additionally, the Council has a quasi-endowment of \$14.9 million. Although the Council does not intend to spend from its quasi-endowment other than amounts appropriated for general expenditure as part of its annual budget approval and appropriation process, amounts from its quasi-endowment could be made available if necessary. However, both the quasi-endowment and donor-restricted endowments contain investments with lock-up provisions that would reduce the total investments that could be made available (see Notes E, F, and J for disclosures about investments).

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

### **NOTE C - PLEDGES RECEIVABLE**

During 2015, the Friends of Scouting fundraising campaign created a new category of larger donations, giving donors who pledged \$25,000 or more to the Council over a three-year period membership in the Tom Wooten Society. These donors will receive complimentary invitations to fundraising events and to events specifically for Tom Wooten Society donors. Because some pledges are scheduled for payment in 2022 and 2021, those pledges are listed in the Consolidated Statements of Financial Position under Non-Current Pledges Receivable, Operating Fund.

Pledges Receivable at December 31, 2022 and 2021, consisted of the following:

2022		Pledges eceivables	D	iscounts	Un	owances for collectible Pledges	Νe	et Pledges
Friends of Scouting 2022	\$	145,654	\$	-	\$	(30,839)	\$	114,815
Special Events	Ψ	24,345	Ψ	_	Ψ	(16,365)	Ψ	7,980
Friends of Scouting Future Years		74,805		_		(10,505)		74,805
Special Events Future Years		- 1,005		_		_		- 1,005
Total	\$	244,804	\$		\$	(47,204)	\$	197,600
		Pledges				owances for acollectible		
<u>2021</u>	Receivables		D	iscounts		Pledges	Nε	et Pledges
Friends of Scouting 2021	\$	103,390	\$	-	\$	(64,619)	\$	38,771
Special Events		19,504		-		(1,560)		17,944
Friends of Scouting Future Years		346,373		-		(121,853)		224,520
Special Events Future Years		139,292		-		(11,143)		128,149
Total	\$	608,559	\$	-	\$	(199,175)	\$	409,384
				2022		2021		
Estimated due in:								
Less than one year			\$	171,055	\$	510,227		
One to five years				73,749		98,332		
Total			\$	244,804	\$	608,559		

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

### NOTE D - PROPERTY, BUILDINGS, AND EQUIPMENT

Property, buildings, and equipment at December 31, 2022 and 2021, consist of the following:

	2022	2021
Land	\$ 12,847,427	\$ 12,847,427
Buildings and improvements	15,167,629	14,964,566
Donated land usage	104,876	99,728
Equipment and furniture	2,920,564	2,800,120
Construction in progress	50,396	125,342
	31,090,892	30,837,183
Less accumulated depreciation	(9,667,933)	(9,022,378)
Total	\$ 21,422,959	\$ 21,814,805

### **NOTE E - OTHER NON-CURRENT ASSETS**

### **Split Interest Agreement**

In 2002, the Council was named the beneficiary of two irrevocable charitable remainder trusts, one revocable charitable trust and a contingent beneficiary of a fourth charitable remainder trust. The amounts recorded for the irrevocable charitable remainder trusts at December 31, 2022 and 2021, was \$1,370,991 and \$1,279,830, respectively, which was the Council's share of the fair value of the investments less the present value of remaining payments made to others. In 2019, a new charitable remainder trust named the Council as beneficiary of 1/3 interest in the corpus. The value of the 1/3 interest after the present value discounted factor at December 31, 2022 and 2021, was \$357,166 and \$455,558, respectively.

### NOTE F - ENDOWMENT FUNDS WITHOUT RESTRICTIONS

The Council's operations and capital development activities are funded in part by Endowment Fund earnings. The amount transferred from the Endowment Fund trust accounts has been calculated and disbursed in April of each year using a formula developed by the Board, 5.85% of twelve quarters average of market valuation, which stabilizes the transfer amount and limits the amount to protect the investment corpus. The Endowment Fund trust accounts are comprised of the Scott, Wooten, and Capitol Area Council Boy Scout Trusts. Of amounts transferred from the Wooten and Scott Trusts, 55% is used for operations and transferred to the Operating Fund, and 45% is used for capital development and transferred to the Capital Fund. In 2022 and 2021, both the Operating and Capital Fund distributions were made as usual.

Unrestricted endowment funds are board-designated endowment funds set aside for the following purposes:

Capitol Area Council Boy Scout Trust, the corpus of which consists of donations received by the Council.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

### **NOTE F - ENDOWMENT FUNDS WITHOUT RESTRICTIONS (Continued)**

Tom Wooten Trust, the corpus of which was obtained as a result of a sale of a portion of Camp Tom Wooten. The corpus of this trust has been designated by the Board.

Scott Trust, Scott Fixed Income Management, Scott Growth Management, and Scott International Management Funds, the corpus of which was obtained as a result of the sale of the remainder of Camp Tom Wooten. The corpus of this trust has been designated by the Board, but is subject to change by a four-fifths vote of the executive board.

The Lockhart Real Estate Trust, which holds a half interest in a piece of real property and some funds for the administration of that property, which consists of residential rental units in Austin. The property interest and assets were obtained when the Nina Lockhart Charitable Remainder Trust was dissolved.

In 2015, the Council received and invested \$9,811,610 in additional funds from the sale of Griffith League Ranch groundwater and a litigation settlement from fire damage. The money was invested under the supervision of the Investment Committee into a diversified portfolio held at Stephens, Inc. The proceeds of the investment fund will be distributed at a rate not to exceed 3% based on the average value of the twelve preceding fiscal quarters. The distributions will be allocated 55% to the Operating Fund and 45% to the Capital Fund. Before the funds have been invested for twelve quarters, funds may be dispersed at the annual rate of 3% using an average of all the existing quarters. In 2020, due to the COVID-19 pandemic's effect on the Council, an additional 6% was distributed in 2020. Of the additional 6% distribution, \$325,054 of that amount is reported as an interfund loan to be repaid from Operating to Endowment.

The assets held by each trust at December 31, 2022 and 2021, consist of the following:

	2022			2021				
		Cost	Fa	air Value		Cost	Fa	air Value
Scott Fixed Income Management								
Cash	\$	156,580	\$	156,580	\$	136,697	\$	136,697
Fixed income		156,154		150,900		99,992		101,392
Government and agency issued		243,620		245,877		311,609		313,927
Total		556,354		553,357		548,298		552,016
Tom Wooten Trust								
Cash		21,899		21,899		35,829		35,829
Common stocks		916,567		1,656,526		1,036,900		2,537,036
Total		938,466		1,678,425		1,072,729		2,572,865
Capitol Area Council Boy Scout Trust	;							
Cash		59,346		59,346		25,288		25,288
Common stocks		760,435		1,014,075		808,497		2,024,820
Total		819,781		1,073,421		833,785		2,050,108

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

NOTE F - ENDOWMENT FUNDS WITHOUT RESTRICTIONS (Continued)

	20	)22	2021			
	Cost	Fair Value	Cost	Fair Value		
Scott/Luther King Capital Management	ent					
Cash	\$ 20,081	\$ 20,081	\$ 93,062	\$ 93,062		
Common stocks	529,310	828,546	552,827	1,238,539		
Total	549,391	848,627	645,889	1,331,601		
Scott/Mutual Funds						
Cash	42,417	42,417	21,380	21,380		
Common stocks	642,830	822,853	642,830	919,877		
Mutual Funds	2,245,495	1,816,202	2,300,873	2,673,248		
Total	2,930,742	2,681,472	2,965,083	3,614,505		
Scott/CD and Fixed Income						
Cash	2,605	2,605	596	596		
Mutual Funds	751,365	695,958	737,609	751,457		
Total	753,970	698,563	738,205	752,053		
Scott/Schafer Cullen Management						
Cash	58,478	58,478	61,978	61,978		
Common stock	878,159	1,316,272	818,983	1,351,889		
Domestic REITS	81,492	69,556	67,968	83,371		
Total	1,018,129	1,444,306	948,929	1,497,238		
CAC Conservation Bank Trust						
Cash	3,405	3,405	2,111	2,111		
Common stock	90,711	95,860	90,320	117,940		
Total	94,116	99,265	92,431	120,051		
CAC Griffith League Ranch						
Cash	4,955	4,955	3,000	3,000		
Common stock	136,266	144,006	135,679	177,177		
Total	141,221	148,961	138,679	180,177		
Grand Total	\$ 7,802,170	\$ 9,226,397	\$ 7,984,028	\$ 12,670,614		

The trust assets above are presented in the accompanying consolidated financial statements with:

	2022	2021
Cash and cash equivalents	\$ 369,766	\$ 379,941
Long-term investments	8,856,631	12,290,673
Total	\$ 9,226,397	\$ 12,670,614

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

### NOTE F - ENDOWMENT FUNDS WITHOUT RESTRICTIONS (Continued)

As of December, 31, 2022 and 2021 the non-trust Endowment investment assets were held at CFM Wealth Partners and Charles Schwab and consisted of the following:

	2022		2021		
	Cost	Fair Value	Cost	Fair Value	
421KL245 Oppenheimer Internation	al Fund	<u> </u>			
Cash and cash equivalents	\$ 829	\$ 829	\$ 1,570	\$ 1,570	
Mutual funds	880,333	942,783	1,190,289	1,638,709	
	881,162	943,612	1,191,859	1,640,279	
407ND212 Thornburg International	Growth				
Cash and cash equivalents	750	750	1,516	1,516	
Mutual funds	647,280	784,213	896,623	1,443,520	
	648,030	784,963	898,139	1,445,036	
4412F457 REMS Real Estate Invest	ment Trusts				
Cash and cash equivalents	392	392	715	715	
Mutual funds	333,658	406,694	663,744	792,558	
	334,050	407,086	664,459	793,273	
7116W757 Schafer Cullen High Div	ridend				
Cash and cash equivalents	41,028	41,028	23,695	23,695	
Equities	737,340	900,828	1,395,564	1,960,187	
	778,368	941,856	1,419,259	1,983,882	
3573T851 Riverbridge Growth					
Cash and cash equivalents	7,469	7,469	30,567	30,567	
Equities	439,052	656,030	986,304	2,136,618	
	446,521	663,499	1,016,871	2,167,185	
1097-0006/157Y4216 Luther King F	Fixed Income				
Cash and cash equivalents	15,319	15,319	93,272	93,272	
Corporate bonds	452,654	656,321	1,079,382	2,244,839	
	467,973	671,640	1,172,654	2,338,111	
4446-8021/7181H988 Luther King I	Equity				
Cash and cash equivalents	42,284	42,284	57,168	57,168	
US Treasuries	47,551	48,191	35,000	35,438	
Exchange traded funds	-	-	111,541	109,693	
Corporate bonds	364,370	347,676	775,449	772,501	
	454,205	438,151	979,158	974,800	

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

### NOTE F - ENDOWMENT FUNDS WITHOUT RESTRICTIONS (Continued)

	2022			2021								
	Co	ost	Fair Value		Fair Value Cost		Fair Value Cost		Cost		Fair	Value
8820R183 Thornbueg Limited Term	Income Fu	ınd										
Cash and cash equivalents	\$	521	\$	521	\$	815	\$	815				
Mutual funds	9.	938,311 905,727		1,483,977		7 1,521,3						
	9:	38,832		906,248	1,4	184,792	1,:	522,206				
722T9580 Money Market/CDARs												
Cash and cash equivalents		7,445		7,445		3,507		3,507				
		7,445	•	7,445		3,507		3,507				
Total All CFM/Charles Schwab	\$ 4,9	56,586	\$ 5	5,764,500	\$ 8,8	830,698	\$ 12,8	868,279				

The non-trust Endowment investment assets are presented in the accompanying consolidated financial statements with:

	 2022		2021
Cash and cash equivalents	\$ 116,037	\$	212,825
Long-term investments	5,648,463	1	2,655,454
Total	\$ 5,764,500	\$ 1	2,868,279

Income from interest and dividends on investments and realized and unrealized gains and losses on the sales of investments (investment income, gains and losses) are recorded initially in the Endowment Fund. Distributions of investment income, gains and losses from the Endowment Fund are recorded as income by the Operating and Capital Funds in the period in which the distributions are made in accordance with the Council's spending policy (Note A, Investment Earnings Spending Policy). For 2022 and 2021, investment expenses were \$128,957 and \$69,063, respectively, and are netted with appreciation (depreciation) of investments in the Consolidated Statements of Changes in Net Assets. In 2022 and 2021, both the Operating Fund and Capital Fund distributions were made.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

### NOTE G - SUMMARY OF FAIR VALUE EXPOSURE

The following tables provide fair value measurement information for financial assets and liabilities measured at fair value on a recurring basis as of December 31, 2022 and 2021:

5	- , -	20	)22	
	Level 1	Level 2	Level 3	Total
Mutual funds	\$ 5,551,577	\$ -	\$ -	\$ 5,551,577
Common & preferred stocks	9,095,937	-	-	9,095,937
Corporate bonds	1,180,857	-	-	1,180,857
Exchange Traded Funds	-	-	-	-
Government securities	294,068	-	-	294,068
Fixed Income	150,900	-	-	150,900
Domestic REITS	69,556	-	-	69,556
Charitable remainder trust,				
Net of expected payments	-	357,166	-	357,166
Real estate	-	987,941	-	987,941
	\$ 16,342,895	\$ 1,345,107	\$ -	\$ 17,688,002
	Level 1	Level 2	)21 Level 3	Total
Mutual funds	\$ 8,820,883	\$ -	\$ -	\$ 8,820,883
Common & preferred stocks	13,784,943	φ -	Φ -	13,784,943
Corporate bonds	3,465,872	_	_	3,465,872
Exchange Traded Funds	109,693	_	_	109,693
Government securities	349,365	_	_	349,365
Fixed Income	101,392	_	_	101,392
Domestic REITS	83,371	_	_	83,371
Charitable remainder trust,	03,371			03,371
Net of expected payments	_	455,558	_	455,558
Real estate	_	782,900	_	782,900
Real estate	\$ 26,715,519	\$ 1,238,458	\$ -	\$ 27,953,977
	, , , , ,		·	

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

### NOTE H - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions represent contributions that are restricted by the donor as to purpose or time of expenditure. At December 31, 2022 and 2021, net assets with donor restrictions as to purpose are restricted for:

	2022	2021
Purpose restricted:		
Endowment Restricted for Purpose	\$ 1,082,375	\$ 1,118,297
Friends of Scouting - Other Donors	545,481	708,530
Distinguished Citizen Luncheon	-	212,454
Smilin' V Ranch	439,522	395,022
Camp Green Dickson	230,077	230,077
Capital Projects	120,523	120,523
TPWD Shooting Complex	61,500	-
Staffing	17,435	82,435
Professional Staffing	44,420	59,133
Science & Technology Programs	28,371	28,371
Scoutreach and In-School Scouting	21,669	21,669
Report to State	4,823	4,823
Stave Wood Fund	2,726	2,726
FFTSC Pavers Campaign	2,585	2,585
Other	443	443
Eagle Scout Scholarship	9	9
Time restricted:		
Endowment Restricted for perpetuity	2,517,609	2,481,220
Total	\$ 5,119,568	\$ 5,468,317

### NOTE I - NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from donor restrictions during 2022 and 2021 by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by the donors. The amounts released during the year are as follows:

	 2022	 2021
Purpose restriction accomplished:		
Distinguished Citizen Luncheon	\$ 212,454	\$ -
Exploring Program/Learning for Life	-	204,800
Professional Staffing	66,716	27,305
Time restriction accomplished:		
Friends of Scouting	344,754	85,561
Total net assets released from restrictions	\$ 623,924	\$ 317,666

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

### NOTE J - DONOR RESTRICTED INVESTMENTS

The Council's Endowment Fund includes donor restricted endowment funds. As required by accounting principles generally accepted in the United States, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. Net assets without donor restrictions, identified by the Council's Board of Directors to be used for future investment and growth, are included in net assets without donor restrictions.

The Council was named in the will of Byron Lockhart, which established two charitable remainder trusts. The principal of the two trusts was set up as a perpetual education trust known as the Eagle Scout Education Trust and a portion of the income was allocated to two individuals for their lifetimes. The Council became the income beneficiary of one of the trusts upon the death of one of the two income beneficiaries. Those assets, which passed to the Council, were split into two portions. One portion, consisting of an interest in rental real estate and \$46,021 and \$37,731 in working capital at December 31, 2022 and 2021, respectively, is held in the Lockhart Real Estate Trust, which was established to administer the rental real estate interest. The other portion was invested in the Capitol Area Trust, and the principal is restricted for Eagle Scout scholarships. The trustee, Frost Bank, manages the property and administers all these Lockhart trusts.

At December 31, 2022 and 2021, respectively, the remaining non-Council Lockhart trust was recorded at a fair value of \$860,323 and \$870,022; the Lockhart Real Estate trust was recorded at a fair value of \$493,971 and \$429,180, at December 2022 and 2021, respectively, which consists of cash held for managing the real estate of \$33,707 and \$67,770 and an estimated value for the real estate interest of \$493,971 and \$391,450 at December 31, 2022 and 2021, respectively. The invested Eagle Scout Education restricted funds in the Capitol Area Trust were valued at \$792,452 and \$658,424 at December 31, 2022 and 2021, respectively.

Also included in restricted investments were funds with income restricted for at-risk youth or the COPE program, recorded at a fair value of \$90,460 and \$23,163, as of December 31, 2022, and 2021, respectively. Additionally, there are amounts with income restricted for at-risk youth, recorded at a fair value of \$607,999 and \$693,173 as of December 31, 2022 and 2021, respectively.

The assets held in the permanent trusts at December 31, 2022, consist of the following:

	Cost		Fair Value		Ca	rrying Value
Cash	\$	37,755	\$	37,755	\$	37,755
Common stock & equities		906,524		1,660,941		1,660,941
Bond and income funds		193,474		176,860		176,860
Real estate		196,135		987,941		987,941
Total	\$	1,333,888	\$	2,863,497	\$	2,863,497

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

### **NOTE J - DONOR RESTRICTED INVESTMENTS (Continued)**

The assets held in the permanent trusts at December 31, 2021, consist of the following:

	 Cost		Fair Value		Carrying Value
Cash	\$ 67,770	\$	67,770	_	\$ 67,770
Common stock & equities	725,000		1,320,860		1,320,860
Bond and income funds	379,880		448,532		448,532
Real estate	196,135		782,900		782,900
Total	\$ 1,368,785	\$	2,620,062		\$ 2,620,062

The trust assets above are presented in the accompanying consolidated financial statements with:

		2022	2021	
Cash	\$	37,755	\$	67,770
Investments	2	,825,742		2,552,292
Total	\$ 2	,863,497	\$	2,620,062

### **NOTE K - LINE OF CREDIT**

The Council has entered into a line of credit agreement with a local bank for up to \$500,000. Interest is payable monthly at the bank's prime rate. The line of credit expires on April 26, 2023, and as of December 31, 2022, there was no outstanding balance.

### NOTE L - EMPLOYEE BENEFIT PLANS

### Healthcare Plan

The Council's employees participate in a healthcare plan provided by the National Council. The Council pays a portion of the cost for the employees, and the employees pay the remaining portion and the cost for any of their dependents participating in the plan. During the years ended December 31, 2022 and 2021, the Council remitted approximately \$222,846 and \$272,335, respectively, on behalf of its employees to the National Council related to the healthcare plan.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

### **NOTE L - EMPLOYEE BENEFIT PLANS (Continued)**

### **BSA Match Savings Plan**

The Council participates in a defined contribution plan established by the National Council of the Boy Scouts of America. The plan name is the BSA Match Savings Plan, which covers substantially all of the employees of the Council. Participants in the BSA Match Savings Plan may elect to make voluntary before-tax contributions based on a percentage of their pay, subject to certain limitations set forth in the Internal Revenue Code of 1986, as amended. The Council matches employee contributions to the BSA Match Savings Plan up to 50 percent of contributions from each participant, limited to 3 percent of each employee's gross pay. The Council contributed approximately \$237,024 and \$272,573 to the BSA Match Savings Plan in 2022 and 2021, respectively.

### **Retirement Plan**

The National Council has a qualified defined benefit pension plan ("the Plan") administered at the National Service Center that covers employees of the National Council and local councils, including the Local Council, Inc. The plan name is the Boy Scouts of America Master Pension Trust – Boy Scouts of America Retirement Plan for Employees. Effective December 31, 2018, the plan was frozen to employees with less than 15 years of vesting service, and whose age plus vesting service equaled less than 60 as of December 31, 2018 (non-grandfathered employees). From January 1, 2020 through July 31, 2020, employees with at least 15 years of vesting service and whose age plus vesting service equaled 60 or more as of December 31, 2018, (grandfathered employees) contributed 4.25 percent of compensation to the plan. Effective August 1, 2020, the plan was frozen to grandfathered employees, thereby freezing the plan for all BSA employees.

### **NOTE M - RELATED PARTY TRANSACTIONS**

Certain members of the Board of Directors of the Council contributed \$105,096 and \$267,824 to the Council during the years ended December 31, 2022 and 2021, respectively.

### **NOTE N - CONTINGENCIES**

### **Litigation and Contingencies**

The Council is insured through the BSA General Liability Insurance Program ("GLIP"), which covers the National Council and all local councils on a worldwide basis. This program, which began in 1978, is composed of primary insurance and excess liability insurance provided by a number of companies. GLIP provides primary coverage with respect to claims arising out of Official Scouting Activities and responds to allegations of negligent actions by third parties that result in personal injury or property damage claims. The Council was named as a defendant or was made aware of claims alleging sexual abuse against it. A number of those claims were not formally filed against the Council and were asserted in claims forms in connection with the National Council's bankruptcy.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2022 AND 2021

### **NOTE N - CONTINGENCIES (Continued)**

On February 18, 2020, the National Council filed for relief under Chapter 11 of the United States Bankruptcy Code to resolve all sexual abuse litigation against the National Council and against all local councils, including the Council, that arose prior to the date of filing. On September 8, 2022, the Bankruptcy Court entered an order confirming the Third Modified Fifth Amended Chapter 11 Plan of Reorganization, which required all local councils, including the Council, to make a substantial contribution to the Settlement Trust in exchange for such protection from sexual abuse claims. At that time, the Council committed to contribute \$4,196,142 to the Settlement Trust in accordance with the Plan of Reorganization, which was paid in 2022. In return for the Council's contribution to the Settlement Trust, the Plan channels to the Settlement Trust abuse claims that arose prior to the filing date and the Council has no further liability for those claims. The National Council emerged from bankruptcy on April 19, 2023.